

01.12.2021

E-commerce Air Logistics Hub



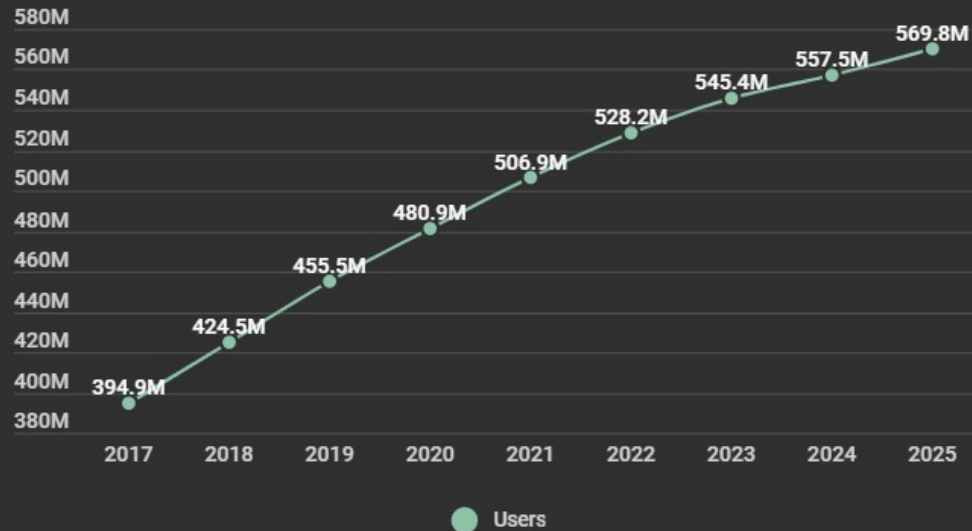
Dear Santa,
How are you? I'm good.
Here is what I want for
Christmas.

A http://www.amazon.com/gp/product/B0032HF60M/ref=59_hps_bw_g21_ird3?pf_rd_m=ATVPDKIKXODER&pf_rd_s=center-3&pf_rd_r=1XW442FH2K03Y7BMWQNM&pf_rd_t=101&pf_rd_p=1328901542&pf_rd_i=16579

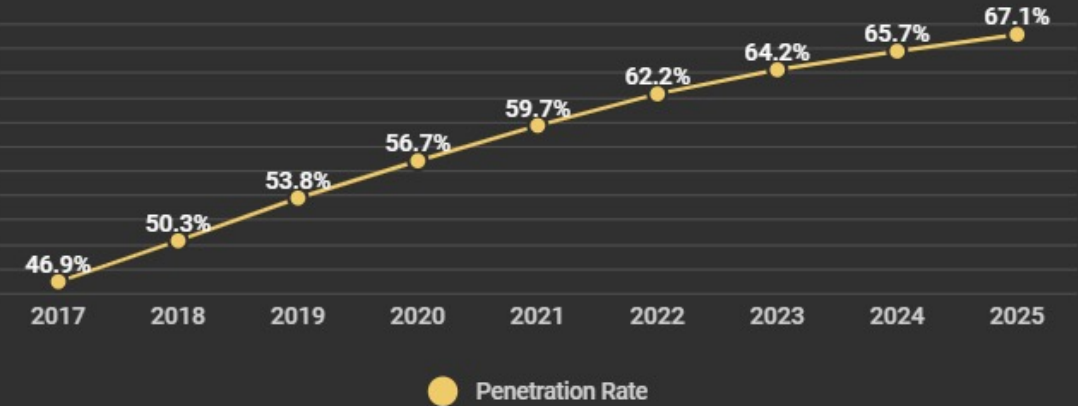
DIGITAL COMMERCE IN EUROPE 2021

SOURCE: STATISTA

DIGITAL COMMERCE USERS IN EUROPE TO SURPASS 500M IN 2021



PENETRATION RATE JUST UNDER 60% IN 2021




Global market
Top 10 Europe 2020

2021 OCT
YTD +30%

AIRPORTS	TOTAL CARGO 2020 (in tons)	YOY %	TYPE
1. Frankfurt	1.914.285	-8,5 %	Passengers – Cargo
2. Paris	1.746.000	-20,4 %	Passengers – Express
3. Amsterdam	1.441.522	-10,5 %	Passengers – Cargo
4. Leipzig	1.383.485	11,7 %	Express
5. London	1.150.030	-28 %	Passengers – Cargo
6. LIEGE	1.120.643	24 %	Cargo - Express – E-commerce
7. Luxemburg	905.222	5,7 %	Cargo – Passengers
8. Cologne	863.000	6 %	Passengers – Express
9. Milan	516.739	-7,5 %	Passengers – Cargo
10. Brussels	511.613	2,2 %	Passengers – Express

Market positioning

PAX + General Cargo	Pax + Express	Express	General Cargo	General Cargo + Express
Frankfurt	Paris (CDG)	Leipzig	Luxemburg	 <p>Liege</p> <p>E-Commerce Pioneer</p>
London Heathrow	Cologne	Memphis	Frankfurt Hahn	
Amsterdam	Brussels	Louisville	Zhengzhou	
Istanbul	Atlanta	Cincinnati	Anchorage	
Hong Kong	Shenzhen			
New York	Tokyo			
Shanghai				
Miami				
Nairobi				

E-commerce

Year	Number of articles handled at Liege Airport
2017	385.000
2018	9.000.000
2019	362.500.000
2020	549.000.000

2021 Q1

261,000,000 parcels

15% growth YTD

115,796,907 declarations

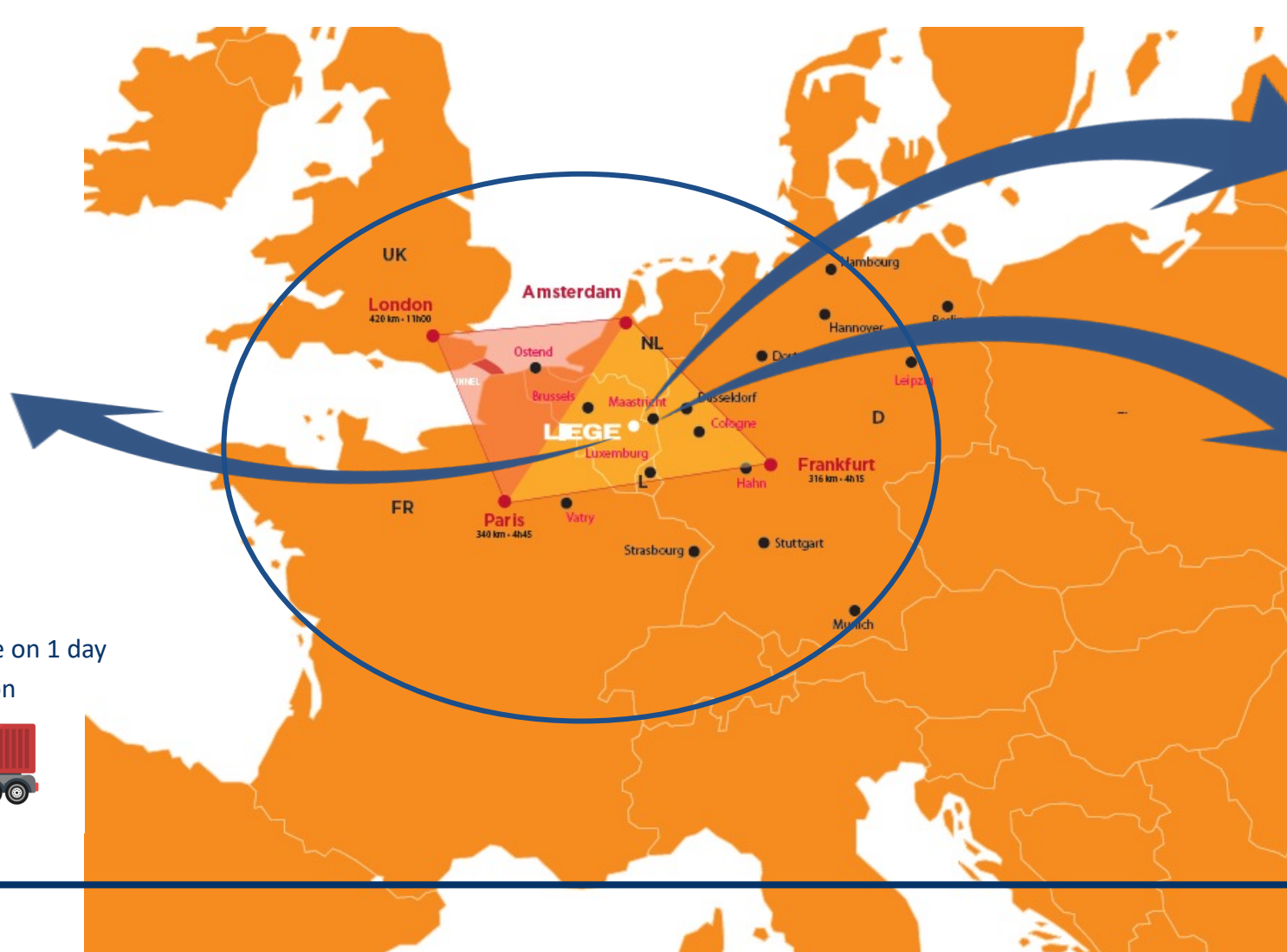
395% growth YTD

E-Commerce Multimodal Connectivity



- Sea Freight

- Truck network coverage on 1 day
- 250 million consumption



- 100 global connections per day



- 4 Chinese cities

Global Market

Global Connectivity



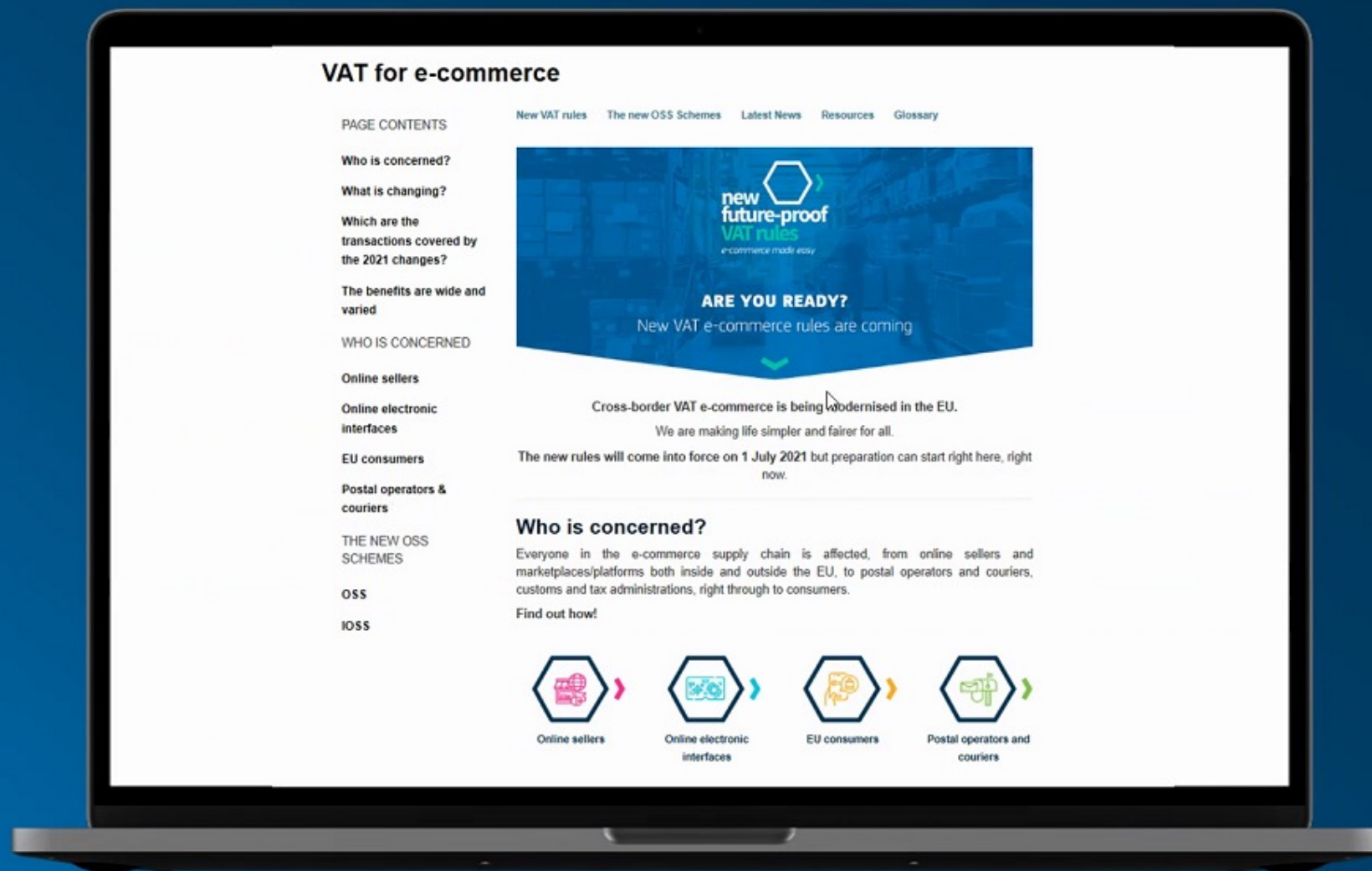
VAT New Rules

Since July 1st



More information :

<https://ec.europa.eu/vat-ecommerce>



Community

Approach

E-commerce Community Survey

- Involved more than 15 E commerce local players
- Representing more than 80 % of E commerce handled
- Aiming for improve operation efficiency

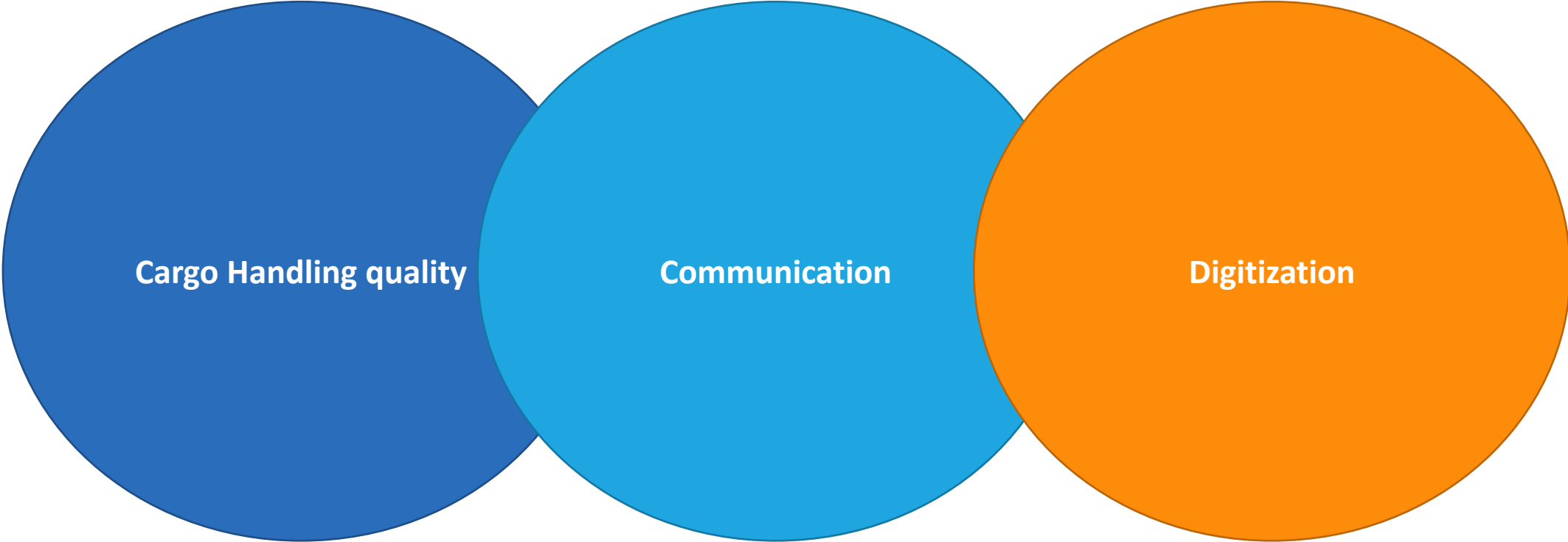


Federal
Public Service
FINANCE



E-commerce Community Survey

Comment interest:



E-commerce Community Survey

Comment interest:

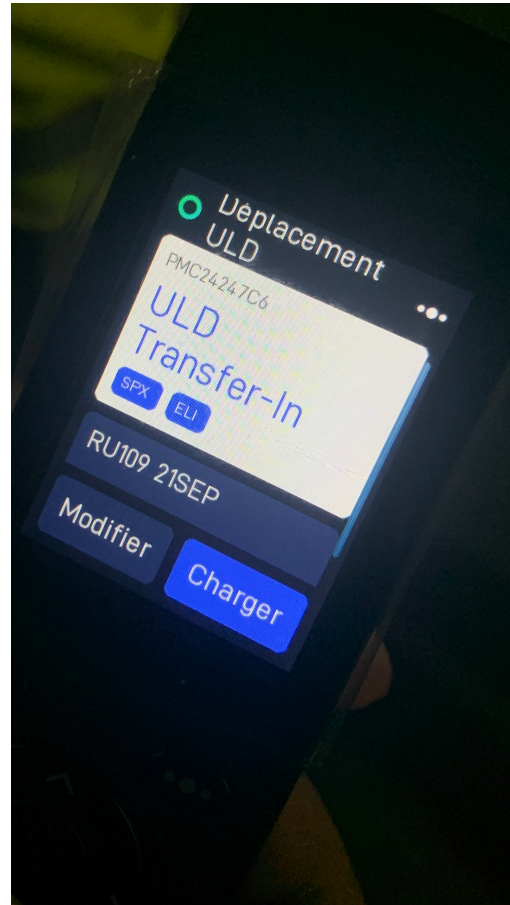
- Get E - commerce cargo out of the first line as fast as possible
- Customs checks at second line warehouse
- Good communication is the key
- Reduce time and better arrange between NOA and shipment pickup
- Efficient customs check, reduce shipment control time

Digitalization

(GMTS)

Digitalization

“Digitalization
is
the new Standard”



South Facade



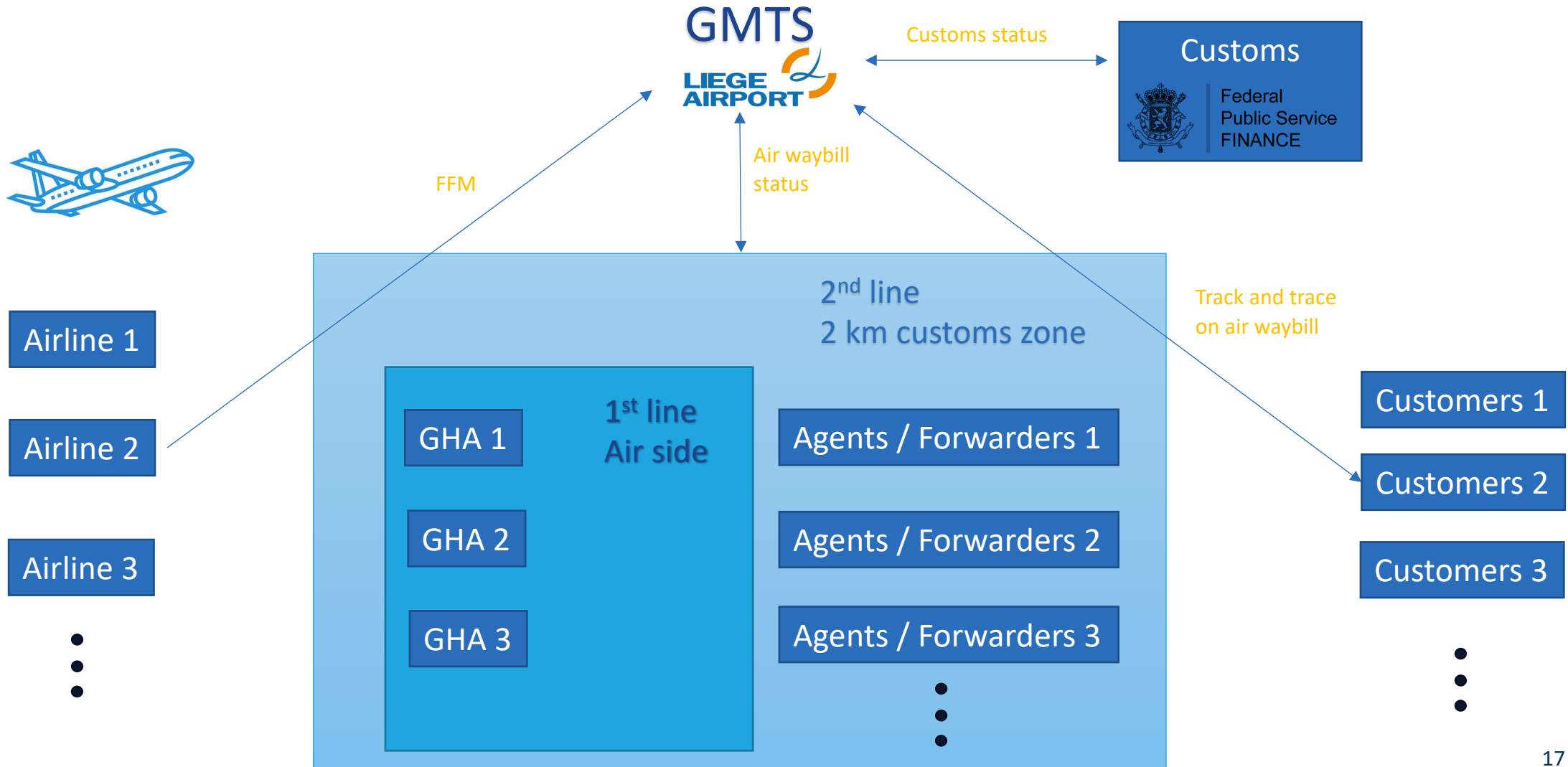
West Facade



Building Entrance

Digitalization

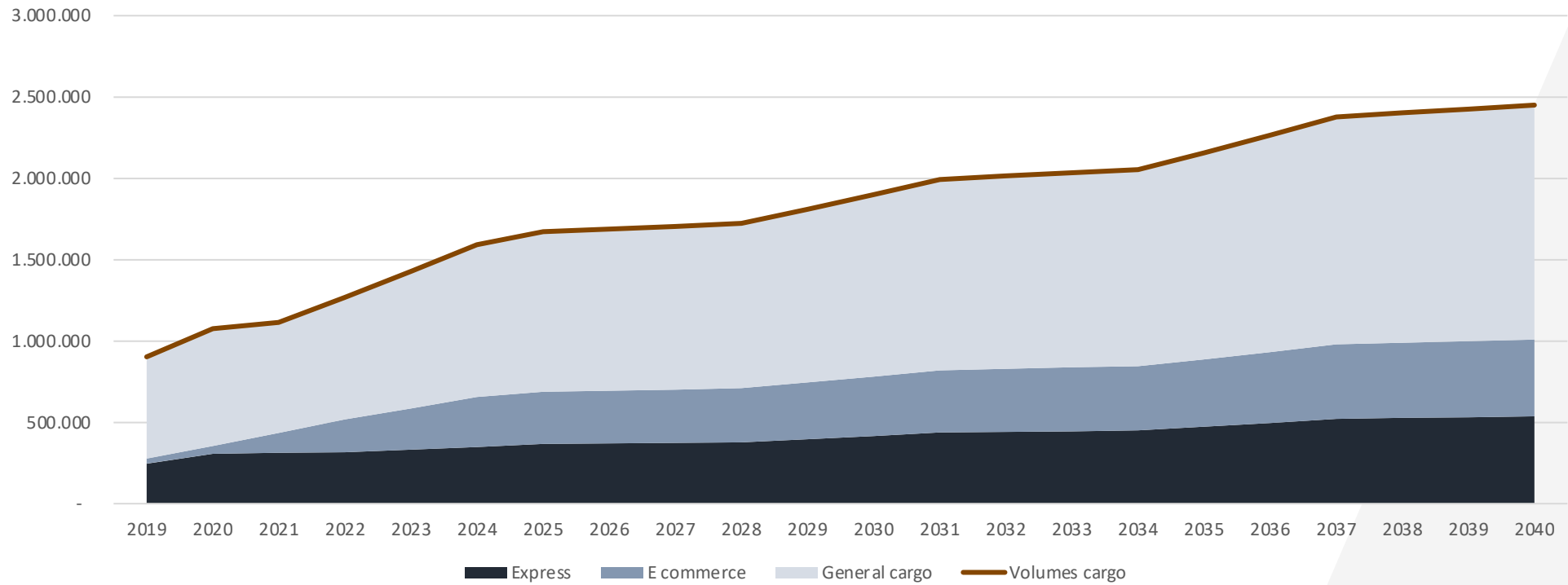
GOOS MOVEMENT TRACKING SYSTEM(GMTS)



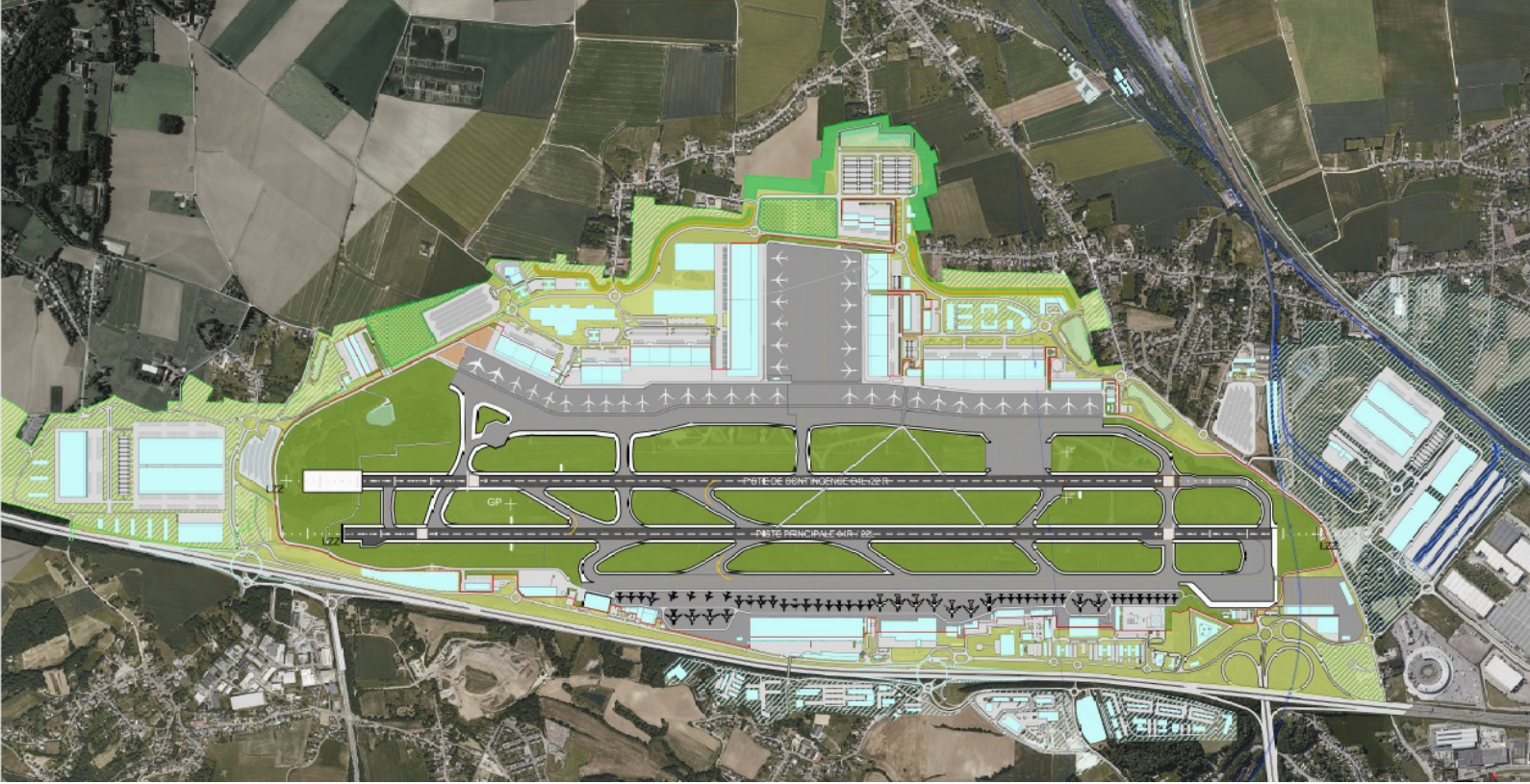
Forecast

E-commerce

Towards segmentation : 60% General Cargo – 20% Express – 20% E-Commerce



Masterplan – 2040



Bert SELIS
VP Commercial
Cargo & Logistics

Dongqing Zhang
Cargo Development Manger

