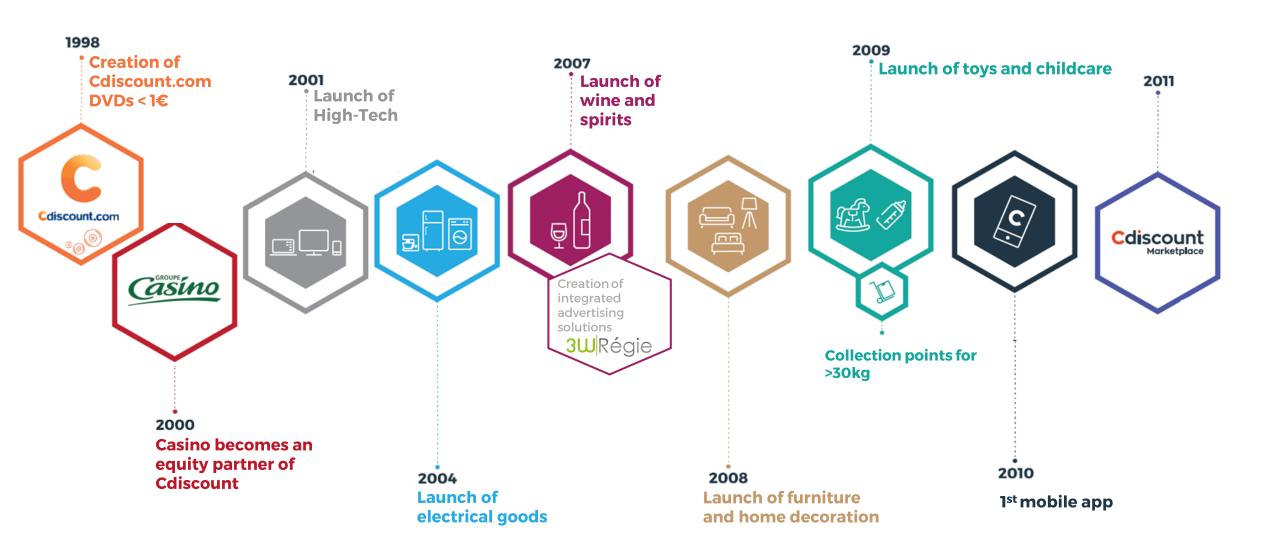


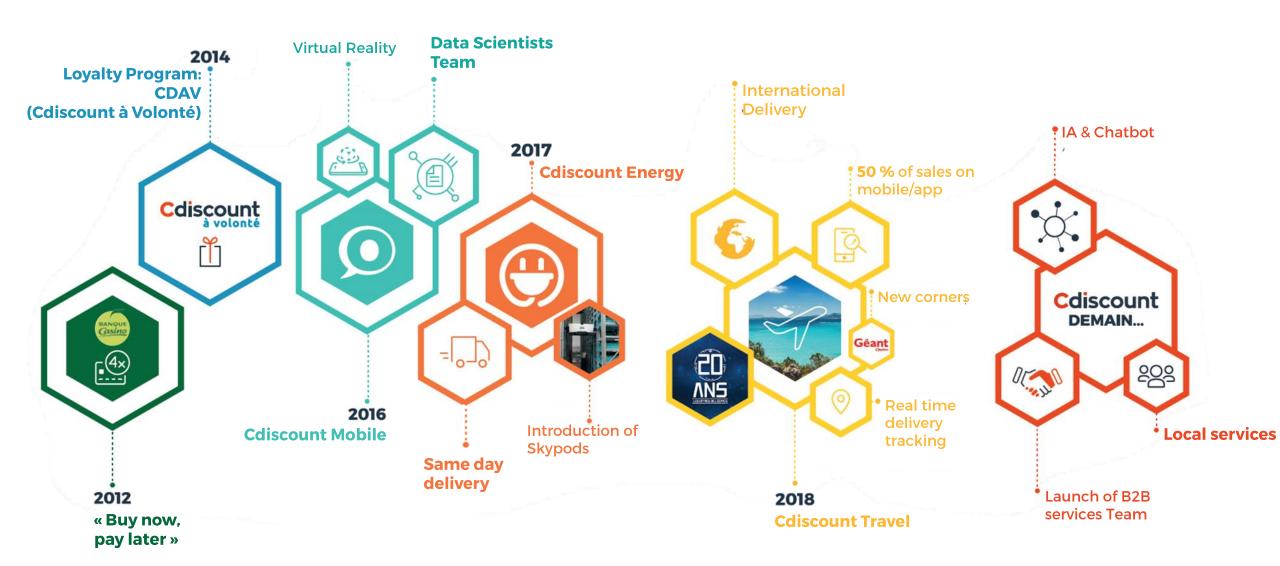
Cdiscount Marketplace

Presentation

20 years' experience in E-commerce



... at the forefront of innovation



Continous growth on a solid ground

2008

2011

M

Е

2019

Turnover



700 M€

3,9 Bn€

x5,5

Visitors 😂



7 M visits

+20 M visits

x3

Product range



60 K

63 M

x1000

Technological Platform



engineers

700 engineers



A reliable partner for our sellers



« The Marketplace aims at achieving 50% of Cdiscount's activity in upcoming years, which means a growth rate stronger than that of our core business »

« We empower our suppliers, small-medium size business, mircobusiness to have access to French market, to expand their business to beyond their city or their region, and reach all the french customers »

The biggest Marketplace in France and in Europe

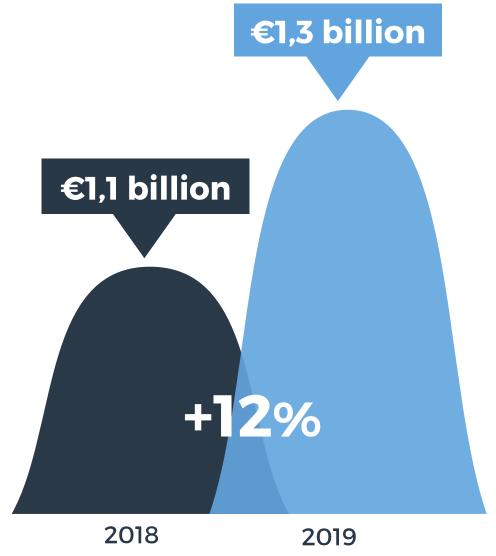


A continious and exceptional dynamic

Every year we help our merchants to grow their business even bigger



Marketplace's sales volume (in billions)



The largest marketplace in France and in Europe



Millions of

Europeen customers in just 1 click



Cdiscount Fulfilment: your key logistics...





Send your **TOP SALES** to our warehouses.



We prepare and dispatch your orders in neutral packaging.



You manage your stocks online, from your seller zone.



We receive and store the products in our secure warehouses.





The **customer** relation linked to delivery is managed internally by our logistics teams.



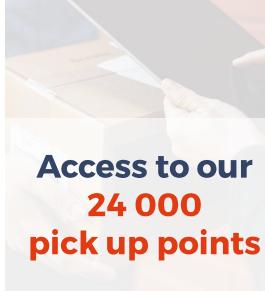
Cdiscount · Marketplace

... and the acceleration of your development!



Visibility of your offers eligible for the loyalty program







+80% volume of sales!*

External Fulfilment for ALL your sales platforms

The possibility to ship your orders to 20 **European countries** in addition to France

A single stock to feed all your e-commerce sales, regardless of the platform

Higher stock rotation: you are no longer dependent on a single platform to sell your stock.

Higher stock rotation = lower storage prices!



International Marketplaces Network: access to the audience of European giants

YOUR OFFERS ON THE LARGEST EUROPEAN MARKETPLACES





easy access to new marketplaces



no additional subscription fees



no technical connection



reach up to 230 million customers





ComeOnPlace, Expert agency of Cdiscount

An expertise combined with innovative technological solutions to develop your business and accompany you in your marketplaces challenges!











Everyday support for our sellers



Support videos

- Webinars live or in replay all year round (finance, catalog, customer relations, etc.)
- Tutorials



Online help

- More than 150 articles to
 answer your questions in the
 Help of your seller area
- Chatbot



Dedicated team

- Multilingual advisers
- An internal team
- The possibility of being called

back

See you on

MARKETPLACE.CDISCOUNT.COM

